GreenCape Job Opportunity

## Water Sector Analyst

## About GreenCape

GreenCape is a non-profit organisation that supports the development of the green economy – one that is low carbon, resource efficient and socially inclusive - in the Western Cape, South Africa. We assist green technology businesses and investors focusing on green technologies and services to remove barriers to investment and growth. For more details on GreenCape, see [www.greencape.co.za](http://www.greencape.co.za)

## Job Details

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| Remuneration | Market related salary and contribution towards medical aid benefits |
| **Location** | Cape Town |
| **Requirement:** | Masters level in engineering, economics, finance, resource management or environmental sciences and/ or relevant work experience |
| **Job level:** | Junior to mid-level |

## Job Description

The Western Cape is a water scarce region, and there is a growing need for technologies and solutions that improve the efficiency of water use and management of water quality. The role of the **Water Sector Analyst** will be to assist water sector stakeholders in overcoming barriers to such investments in the water sector. A more detailed description of the role can be found below

The **Water Sector Analyst’s** primary role will be to interact with stakeholders in the industry to understand the opportunities and barriers to investment in green technology, systems or processes, which contribute to the sustainable water use within the Western Cape and South Africa; and where possible assist in overcoming such obstacles. This will be achieved through meeting with various water industry players, participating in industry events and a variety of government forums, and through contributing to relevant water sector project steering committees and water research reference groups.

The **Water Sector Analyst** will gather and disseminate information required by investors to make informed investment decisions. The **Water Sector Analyst** needs to possess the analytical skills required to assess the market potential that these opportunities represent, and to prioritise time and effort towards high-potential opportunities.

Furthermore, the **Water Sector Analyst** will be responsible for assisting businesses to adjust to the “New Normal” of water scarcity in the province through providing technical guidance and independent advice on the most viable opportunities for businesses to pursue in order to reduce their water consumption and increase their resilience.

The **Water Sector Analyst** falls within GreenCape’s *Water Programme* and will report directly to the Water Programme Manager. Reporting requirements include brief weekly updates as well as quarterly reports detailing the progress made in developing and disseminating knowledge, details of industry events hosted and attended, data collated and key insights.

Short-term research projects may be initiated (either from external parties or through the initiative of the Water Sector Analyst) which the Water Sector Analyst may be responsible for managing.

Overall, the primary deliverable of the **Water Sector Analyst** will be writing the *Water Sector* *Market Intelligence Report (http://www.greencape.co.za/market-intelligence)*. This annually released document serves to (1) highlight investment opportunities and insights into how to overcome any potential or perceived barriers related to these, (2) provide potential investors with a thorough overview of the sector landscape, (3) detail the latest developments and trends within the sector, and (4) highlight local case studies where successful innovation implementation has resulted in investment into the sector over the course of the year.

Of note is that the appointment is being made due to the increased demand for Water Sector Analyst services. The role is to be shared with the current Water Sector Analysts and the manner in which the above responsibilities are to be divided between the current sector desk staff will be based on the skills and experience of the incumbents.

## Required Qualifications, Skills and Experience

This position is targeted at candidates with ideally 2 years working experience in the water sector. A successful candidate for the position of Water Sector Analyst will:

* Through a combination of studies (preferably at Masters level in engineering, economics, finance, resource management or environmental sciences) and/ or relevant work experience, have acquired knowledge and experience of the water sector, business development and/or green technologies;
* Be able to confidently initiate and foster productive, professional relationships with a large variety of stakeholders, including business, investors and government;
* Have the ability to work as an individual as well as in a team;
* Have strong communication skills (written and verbal), with confidence in both formal and informal public speaking engagements; and
* Possess problem solving skills, and an ability to identify, understand and quantify the viability and size of water sector opportunities.
* Possess a valid SA driver’s licence

**The following will be an advantage:**

* Fluency in Afrikaans, isiXhosa or isiZulu.
* An existing network of key stakeholders in the water sector (such as technology providers, consultants, government, catchment management agencies, NGOs and academia).
* An existing understanding of water related technologies.
* Implementation experience in developing the circular economy.

In addition to the specific role, the candidate will also be required to work with the rest of GreenCape’s teams and contribute their knowledge and experience to other relevant projects.

## Contract length and remuneration

The position is full-time and initially available as a contract until 31 March 2020. The possibility of contract extension will then be evaluated on the basis of funding availability and performance. There will be a three month probation period for this position.

Remuneration will be market-related, with the recognition that GreenCape is a not-for-profit organisation. Medical aid is offered as an employee benefit (subject to some conditions).

Offers made will take qualifications, experience and level of responsibility into account.

## Application details

Applications and queries can be submitted via email to jobs@greencape.co.za. The deadline for applications is **17h00 on the 29th March 2019**. Interviews will be held shortly thereafter. The successful candidate will start as soon as available, ideally on 1 May 2019.

**Applications must include:**

* A detailed CV
* Copies of academic transcripts
* A letter of motivation indicating what motivated the candidate to apply for the role:
	+ What the candidate feels they bring to the role that would make them a preferred candidate;
	+ An indication of salary expectations;
	+ An indication of when the candidate would be available to commence work
* Proof of eligibility to work in South Africa (copy of SA ID or work permit)

**Only candidates who submit a motivational letter will be considered.**

Only candidates who are shortlisted for interviews will be contacted. Candidates who have not heard from GreenCape by the 12th of April 2019 should consider their application unsuccessful.

Note that GreenCape reserves the right to not appoint to these positions or to change the role in response to applicant abilities and interests. Also note that GreenCape reserves the right to apply employment equity to the appointment.