**GreenCape Job Opportunity: Water Sector Desk**

**GreenCape** is a sector development agency that was established by the Western Cape Government, and the City of Cape Town, with the aim to unlock the investment, manufacturing and employment potential in the green economy in the Western Cape. For more details on GreenCape, see [**www.greencape.co.za**](http://www.greencape.co.za).

The Western Cape is a water scarce region, and there is a growing need for technologies and solutions that improve the efficiency of water use and management of water quality. The role of the **Water Sector Desk** will be to assist water sector stakeholders in overcoming barriers to such investments in the water sector. A more detailed description of the role can be found below.

**Role Description**

The **Water Sector Desk’s** primary role will be to interact with stakeholders in the industry to understand the opportunities and barriers to investment in green technology, systems or processes, which contribute to the sustainable water use within the Western Cape and South Africa; and where possible assist in overcoming such obstacles. This will be achieved through meeting with various water industry players, participating in industry events and a variety of government forums, and through contributing to relevant water sector project steering committees and water research reference groups.

The **Water Sector Desk** will gather and disseminate information required by investors to make informed investment decisions. The **Water Sector Desk** needs to possess the analytical skills required to assess the market potential that these opportunities represent, and to prioritise time and effort towards high-potential opportunities.

Furthermore, the **Water Sector Desk** will be responsible for assisting businesses to adjust to the “New Normal” of water scarcity in the province through providing technical guidance and independent advice on the most viable opportunities for businesses to pursue in order to reduce their water consumption and increase their resilience.

The **Water Sector Desk** falls within GreenCape’s *Water Programme* and will report directly to the Water Programme Manager. Reporting requirements include brief weekly updates as well as quarterly reports detailing the progress made in developing and disseminating knowledge, details of industry events hosted and attended, data collated and key insights.

Short-term research projects may be initiated (either from external parties or through the initiative of the Water Sector Desk) which the Water Sector Desk may be responsible for managing.

Overall, the primary deliverable of the **Water Sector Desk** will be writing the *Water Sector* *Market Intelligence Report (http://www.greencape.co.za/market-intelligence)*. This annually released document serves to (1) highlight investment opportunities and insights into how to overcome any potential or perceived barriers related to these, (2) provide potential investors with a thorough overview of the sector landscape, (3) detail the latest developments and trends within the sector, and (4) highlight local case studies where successful innovation implementation has resulted in investment into the sector over the course of the year.

Of note is that the appointment is being made due to the increased demand for Water Sector Desk services. The role is to be shared with the current Water Sector Desk and the manner in which the above responsbilities are to be divided between the two sector desk staff will be based on the skills and experience of the two encumbents.

**Requirements for the role**

This position is targeted at candidates with at least 3 years working experience in the water sector. A successful candidate for the position of **Water Sector Desk** will:

1. Through a combination of studies (preferably at Masters level in engineering, economics, finance, resource management or environmental sciences) and/ or relevant work experience, have acquired knowledge and experience of the water sector, business development and/or green technologies;
2. Be able to confidently initiate and foster productive, professional relationships with a large variety of stakeholders, including business, investors and government;
3. Have the ability to work as an individual as well as in a team;
4. Have strong communication skills (written and verbal), with confidence in both formal and informal public speaking engagements; and
5. Possess problem solving skills, and an ability to identify, understand and quantify the viability and size of water sector opportunities.
6. Possess a valid SA driver’s licence

The following will be an advantage:

1. Fluency in Afrikaans, isiXhosa or isiZulu.
2. An existing network of key stakeholders in the water sector (such as technology providers, consultants, government, catchment management agencies, NGOs and academia).
3. An existing understanding of water related technologies.
4. Implementation experience in developing the circular economy.

In addition to the specific role, the candidate will also be required to work with the rest of GreenCape’s team and contribute their knowledge and experience to other relevant projects.

**Contract length and remuneration**

The position is available initially as a contract until 31 March 2019. The possibility of contract extension will then be evaluated on the basis of funding availability and performance.

Remuneration will be market-related, with the recognition that GreenCape is a not-for-profit organisation. Medical aid is offered as an employee benefit (subject to some conditions).

Offers made will take qualifications, experience and level of responsibility into account.

Employment equity will be a consideration in the selection of candidates.

**Application details**

Applications and queries can be submitted via email to **jobs@greencape.co.za**.

The **deadline for the application is 17h00 Tuesday 31 October 2017**. Interviews will be held in November 2017.

The successful candidate will start as soon as available, ideally on 1 December 2017 or 2 January 2018.

Applications should include:

1. A detailed curriculum vitae (CV)
2. Copies of academic transcripts.
3. Proof of eligibility to work in South Africa (SA ID or work permit).
4. Electronic copies or links to any water-related research, writing or publication work that the candidate has produced.
5. A letter of motivation indicating:
6. What motivated the applicant to apply for the role;
7. What the candidate feels he/she brings to the role that would make him/her a suitable (and the preferred) candidate;
8. An indication of salary expectations;
9. An indication of when the candidate would be available to commence work.

Only candidates who are shortlisted for interviews will be contacted. Please note that an application that does not contain a motivational letter will not be considered. Candidates who have not heard from GreenCape by 30 November 2017 should consider themselves unsuccessful.